

## ABOUT INSENTRA

# WE DARE TO BE DIFFERENT

Insentra is a collaborative IT service partner delivering specialised professional and managed services.

Our vision is to be the number one channel services company on the planet. We do this by being the best version of ourselves, creating an outstanding environment for our team, loving the work we do and amazing each other, our partners and their clients in every way.

Partnering with Insentra provides a safe pair of hands. Our team are some of the best in the industry and can augment your capability when your IT partner is fully occupied, or we can be your skillset in areas which are not core to their business whilst you continue to transact with them.



*“Our business is only as strong as our culture and we have taken that seriously since day zero. Our focus is on maintaining and growing the culture that which got us this far”*

- Ronnie Altit, CEO of Insentra

# WHAT WE DO

## MANAGED SERVICES

Technology is intended to make our work faster, more cost effective, efficient and to enable new business. Our priority is to deliver best-in-class user experience which helps your customers to continuously improve their IT environment, maximise IT resources and derive ongoing value from their investments. Our proactive Managed Services empower your customers IT services team with meaningful data and insights allowing them to address pain points and resolve issues before their business is impacted. Our Managed Services have been curated to pair with our Modern and Secure Workplace solutions, Cloud, Data Centre and Migration services. These services are available 24x7, via a follow-the-sun model, delivered from global locations including Australia, UK and the USA.

## ADVISORY SERVICES

By taking the time to gather real insights into your business from a functional, operational and commercial standpoint, the current state is understood, and the road ahead becomes clearer. Looking internally and externally makes planning and decision making a lot simpler and gives IT leaders the power to make the right decisions for the right reasons, at the right time. Our MapOne offering is a powerful insight-driven, one-page strategic plan for IT. An actionable roadmap to success which provides a clear view on where you need to get to and what you need to do to get there.

## MODERN WORKPLACE

Insentra's Modern Workplace solutions help partners and their customers to improve productivity and collaboration measurably through technology, by enabling employees to work how, when and where they need to. Central to these offerings is ensuring all services are underpinned by four core tenants - innovation, efficiency, choice and security. We enable organisations to move through their Modern Workplace journey at a pace which is suitable for their business whilst ensuring continuous improvement and risk reduction.

We securely deliver the application and desktop experiences your customers need to be effective and manage the devices they need to be effective. This allows us to help users



work anywhere, from any device, enabling increased productivity, teamwork, security, and creating more engaged, flexible and productive employees.

## SECURE WORKPLACE

Insentra works with partners and their customers to ensure their cybersecurity solution is fit for the multi-cloud and hybrid ecosystem. We reduce the threat of security breaches or potential information leakage or data loss by reducing the attack surface for users, devices, and information estates. By giving your customers the assets and solutions to enable a secure workplace, their employees can work from anywhere on any device in a compliant, trusted, and secure manner with information governance controls and policies in place.

## MODERN DATA CENTRE & CLOUD

To ensure the journey to the cloud is successful, and consumption of existing SaaS cloud offerings is cost-effective and secure, Insentra provides high-value architect services. This is a critical step in our approach to helping our partners and their customers reduce risk, achieve a faster Time to Value and Return on Investment, whilst ensuring compliance when using, or switching to, cloud services. Transforming from traditional data centres to cloud-based services requires a demanding process of due diligence with specialised and diverse skillsets across private cloud, public cloud and SaaS.

## ARCHIVE DATA MIGRATIONS

Insentra provides automated solutions for migrating structured and unstructured data between many different archive platforms, including email, collaboration solutions and storage. Core to this capability is ensuring all data is moved with minimal impact to users, in a legally defensible fashion, whilst guiding customers through the change management process as quickly as possible. We follow a proven methodology for all projects regardless of size, enabling us to deliver engagements for a fixed price with a guaranteed outcome.