

Torsion joins forces with Insentra to meet new demand for data access governance

London, 30 October 2019 - Data governance specialists Torsion Information Security, today announces a new partnership with Insentra. Torsion is joining forces with the global success story Insentra to meet the growing demand for data access governance solutions that meet today's security and compliance needs.

Torsion integrates with existing collaboration systems such as Office 365, SharePoint, Microsoft Teams to give visibility and control over sprawling access to files and folders by monitoring who has access to what, why and when.

Insentra, a 100% channel based professional and managed services organisation, brings seven Microsoft Gold competencies, Citrix, Symantec, Veritas and RedHat capabilities

Ronnie Altit, Insentra CEO, was extremely upbeat about the new Torsion partnership commenting; "Torsion plugs a gap in the Microsoft solution stack solving a long-standing client problem of 'How can I ensure the right people have access to the right files at all times, particularly in the new world of collaboration'. Auditors always ask the question and now it can be answered.

"Torsion adds a unique value to our governance, compliance and security offerings and we see this as enabling our channel to bring a total data management solution to market."

Peter Bradley, CEO, Torsion adds: "The timing of this new partnership could not be better as the demand for data access governance rises in response to increased security and compliance concerns.

"The reputation of Insentra made them an obvious partner of choice for Torsion. Their level of technical expertise around delivery and support coupled with their ability to market and sell data management solutions supports our strategy for expanding into new territories and markets."

2020 will see Torsion break into new geographies with a focus on the US and Asia Pacific (APAC).

About Insentra

Insentra started out as four IT professionals in a Sydney garage. Today, we're a global team of industry leaders and experts, united by a singular belief in a different way of doing business. We believe that business works best when it's win-win. We believe in building and nurturing strong relationships. By transacting only through our partners, we've set up our business so that when you succeed, we succeed too. We believe when our combined efforts are pushing in the same direction, we can get somewhere incredible.

About Torsion

Torsion solves the problem of sprawling access to files and folders by integrating with collaboration systems such as Sharepoint, Teams and Office 365, to monitor and control access. Constant sharing with little visibility or control of who has access to what, leads to significant security and compliance challenges. Torsion gives control back to the business user of who has access to what, why and when. The unique solution is cloud-first, smooth to deploy and affordable for businesses of all sizes.

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